CÔNG TY CỔ PHẦN VĨNH HOÀN
VINH HOAN CORPORATION

# OCT-2024 IR NEWS

11 Nov 2024

VINH HOAN

## EVENTS & NEWS CLIPPING

Forbes
Vietnam

INVESTMENT RELATIONSHIP NEWS

### Forbes Women Summit 2024

Mdm. Truong Thi Le Khanh – Chairwoman and Ms. Nguyen Ngo Vi Tam – CEO of Vinh Hoan are at the Forbes Women's Summit – "Leading with Purpose", where we are celebrating the incredible achievements of women in business.

NHỮNG NGƯỜI
TẠO THAY ĐỔI

It’s a fantastic opportunity to highlight the importance of gender equality and empower future leaders.

*Nov, 2024*

## EVENTS & NEWS CLIPPING

VINH HOAN
B7
N2

INVESTMENT RELATIONSHIP NEWS

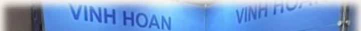
# Seafood Show China 2024

Visit us at Booth B7-0516 in Qingdao from Oct 30th to Nov 1st to explore our premium seafood offerings.

Let's discuss how our innovative products can enhance your business and create new opportunities together.

*Oct 30th – Nov 1st, 2024*

## EVENTS & NEWS CLIPPING



INVESTMENT RELATIONSHIP NEWS

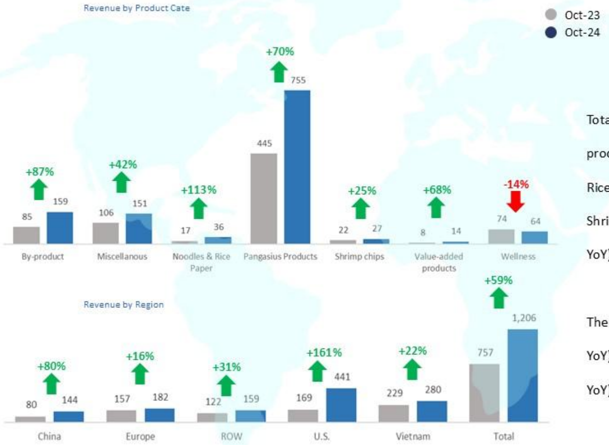
# SEAFOOD SHOW LATIN AMERICA 2024

Experience the future of seafood at #SEALATAM! Visit Booth A6-101 to discover our premium Pangasius selections and innovative solutions tailored for your business.

Let's explore how we can enhance your seafood portfolio together.

*Oct 22nd – 24th, 2024*

## FINANCIAL & OUTLOOKS: OCT 2024 REVENUE - YOY

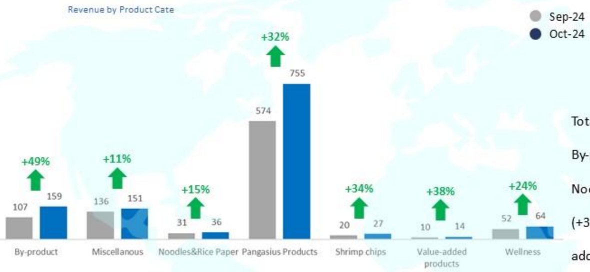


Total revenue increased 59% YoY due to the increase in By-product (+87% YoY), miscellaneous (+42% YoY), Noodles & Rice Papers (+113% YoY), Pangasius Products (+70% YoY), Shrimp chips (+25% YoY), and value-added products (+68% YoY), partly offset by the decrease in Wellness (-14% YoY).

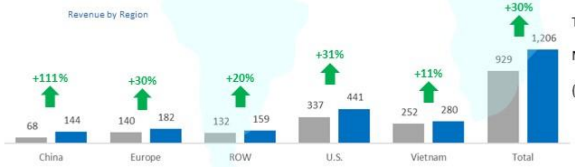
The increased was coming from the China market (+80% YoY), Europe (+16% YoY), ROW (+31% YoY), the U.S. (+161% YoY), and Vietnam (+22% YoY).

Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

# FINANCIAL & OUTLOOKS: OCT 2024 REVENUE - MOM



Total revenue increased 30% MoM due to the increase in By-product (+49% MoM), miscellaneous (+11% MoM), Noodles & Rice Papers (+15% MoM), Pangasius Products (+32% MoM), Shrimp chips (+34% MoM), and value-added products (+38% MoM), and Wellness (+24% MoM).



The increased was coming from the China market (+111% MoM), Europe (+30% MoM), ROW (+20% MoM), the U.S. (+31% MoM), and Vietnam (+11% MoM).

Source: Management; Note: rounded preliminary figures not audited or reviewed in VND billions; figures presented in net revenue basis, net of sales return and deduction; ROW denotes Rest of World (incl. HK)

www.vinhhoan.com