



VINH HOAN CORP.

IR Newsletter Q1/2015

www.vinhhoan.com.vn



IR Newsletter is approved and issued by Vinh Hoan Corporation (VHC), targeting to provide VHC's existing shareholders and interested investors with recent news on VHC's corporate developments and activities and VHC's share capital information.

Visit us at vinhhoan.com.vn



**Export value reached US\$ 58.3 million in Q1,
up 33% year-on-year**

	Q1.2015 (US\$m)	Q1.2014 (US\$m)	YoY Change (US\$m)	YoY Change (%)
Export value	58.3	43.8	14.5	33.1%



Vietnam Access Day 2015

(March 26-17, InterContinental Hotel, HCMC)

- Annual event organized by Viet Capital Securities to connect investment professionals and corporates by offering a variety of activities including: site visits, panel talk shows, corporate presentations, private meetings.
- This time it attracted 220 buy-side participants, 35% of which from offshore and 26 Vietnamese corporates.
- Vinh Hoan held 1 large group meeting and 2 small group meetings to discuss investment opportunities with foreign funds.





Invest Asian 2015 Edition, Singapore (IASG)

(March 31- April 01, Fullerton Hotel, Singapore)

- A two-day exclusive event among the Invest Asian series held by Maybank Kim Eng to connect investment professionals and Asian corporates.
- Its activities includes: pre-site visit, conference delivered by well known keynote speakers, small group/1-on-1 corporate meetings
- Brought together 68 corporates from 8 Asian nations (4 from Vietnam) and 180 investment companies from all around the world.
- Vinh Hoan presented and discussed the investment opportunities with 30 representatives from 24 funds/ assets management companies.





VINH HOAN CORP.

EXHIBITIONS AND CONVENTIONS

Seafood Expo North America and Seafood Processing North America (35th edition)

(Boston, March 15-17)

It is by far the largest seafood trade event in North America, attracts 1,204 exhibiting companies from 51 countries. The show offers huge networking opportunities and excellent exposure to seafood companies.

Vinh Hoan occupied Booth No. 1033



Visit us at vinhhoan.com.vn



VINH HOAN CORP.

EXHIBITIONS AND CONVENTIONS

2015 the 3rd Liangzhilong Food Material Festival and the 1st LBD Offline Meeting

(Wuhan International Conference and Exhibition Center, March 27-29 2015)

- Organized by Wuhan Lanesync Supply Chain Management Co. Ltd., the event offers professional and national communication for food material industry, providing one-stop service from the cuisine creation, materials purchasing, cold chain logistics, city distribution to payment service. This year it attracted 400 inland and foreign food material producers with over 1,000 food materials
- LBD e-commerce platform helps in placing food material orders conveniently and flexibly.
- Vinh Hoan's booth: No. A98



Source: <http://scj.lanesync.com/>



Stock information

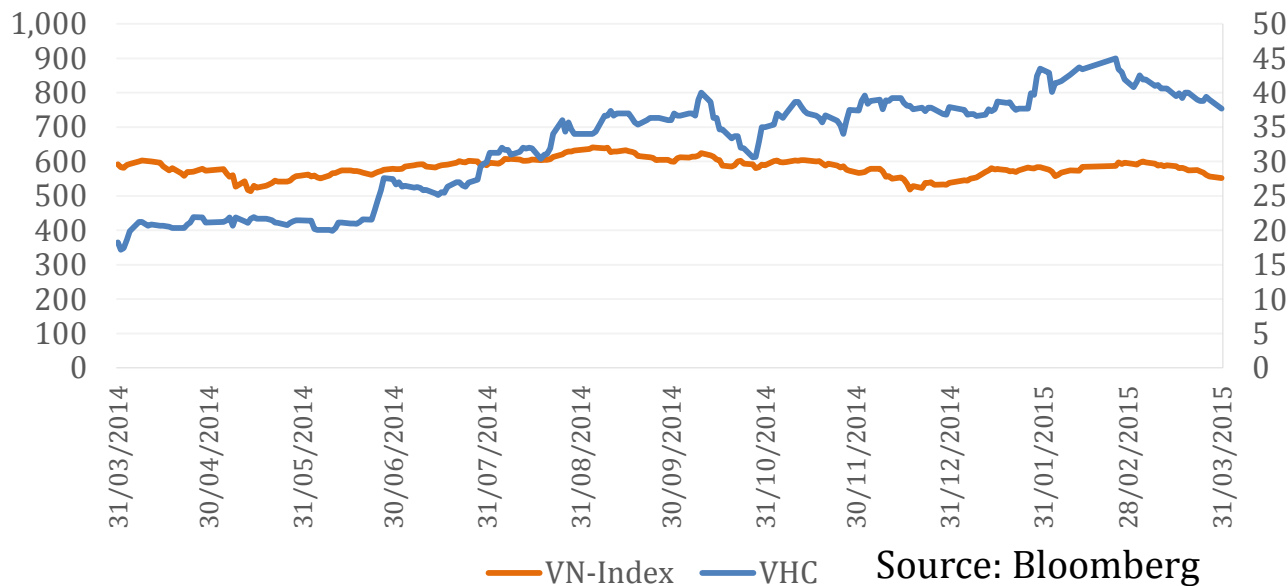
Bloomberg	VHC VN
Share price (March 31 2015)	VND37,700
Historical price	
52-week high	VND 45,000
52-week low	VND 17,156
No. of outstanding shares	92.4m
Par value	VND 10,000
Market capitalization	VND3,483.48

Major shareholders

As of Mar 31 2015

Ms. Truong Thi Le Khanh	49.32%
Red River Holding	15.13%
Foreign ownership	20.05%
Foreign limit	49.00%

VND VHC'S 52-WEEK STOCK PERFORMANCE





VINH HOAN CORP.

About us:

Established in 1997 and listed on HSX since 2007, VHC is a leading Pangasius processing and exporting companies in Vietnam, accounting for 12% of total Vietnam's Pangasius exports. The Company operates based on a **vertically-integrated business model** from fingerlings production, fish farming, to processing and exporting pangasius fillets, related by-products (fish oil, fish meal), and high-margin products extracted from fish skin (collagen, gelatin) to exploit the economies of scale and optimize the value chain.

Contacts:

Investor Relations

Vinh Hoan Corporation

Add: 569-571-573 Tran Hung Dao, Dist. 1, HCMC

Tel: (84.8) 3836 4849

Fax: (84.8) 3836 5090

Email: tuyethoa@vinhhoan.vn (Ms. Hoa), ly.nguyen@vinhhoan-usa.com (Ms. Ly)