



VINH HOAN CORP.

IR Newsletter 10/2015

www.vinhhoan.com.vn



IR Newsletter is approved and issued by Vinh Hoan Corporation (VHC), targeting to provide VHC's existing shareholders and interested investors with recent news on VHC's corporate developments and activities and VHC's share capital information.

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10M2015 export value increased by 7% yoy

	10M2015 (US\$m)	10M2014 (US\$m)	YoY Change (US\$m)	YoY Change (%)
Export value	201.6	187.7	13.9	7%
Export value (ex. revenue from rice business)	200.9	175.1	25.8	15%

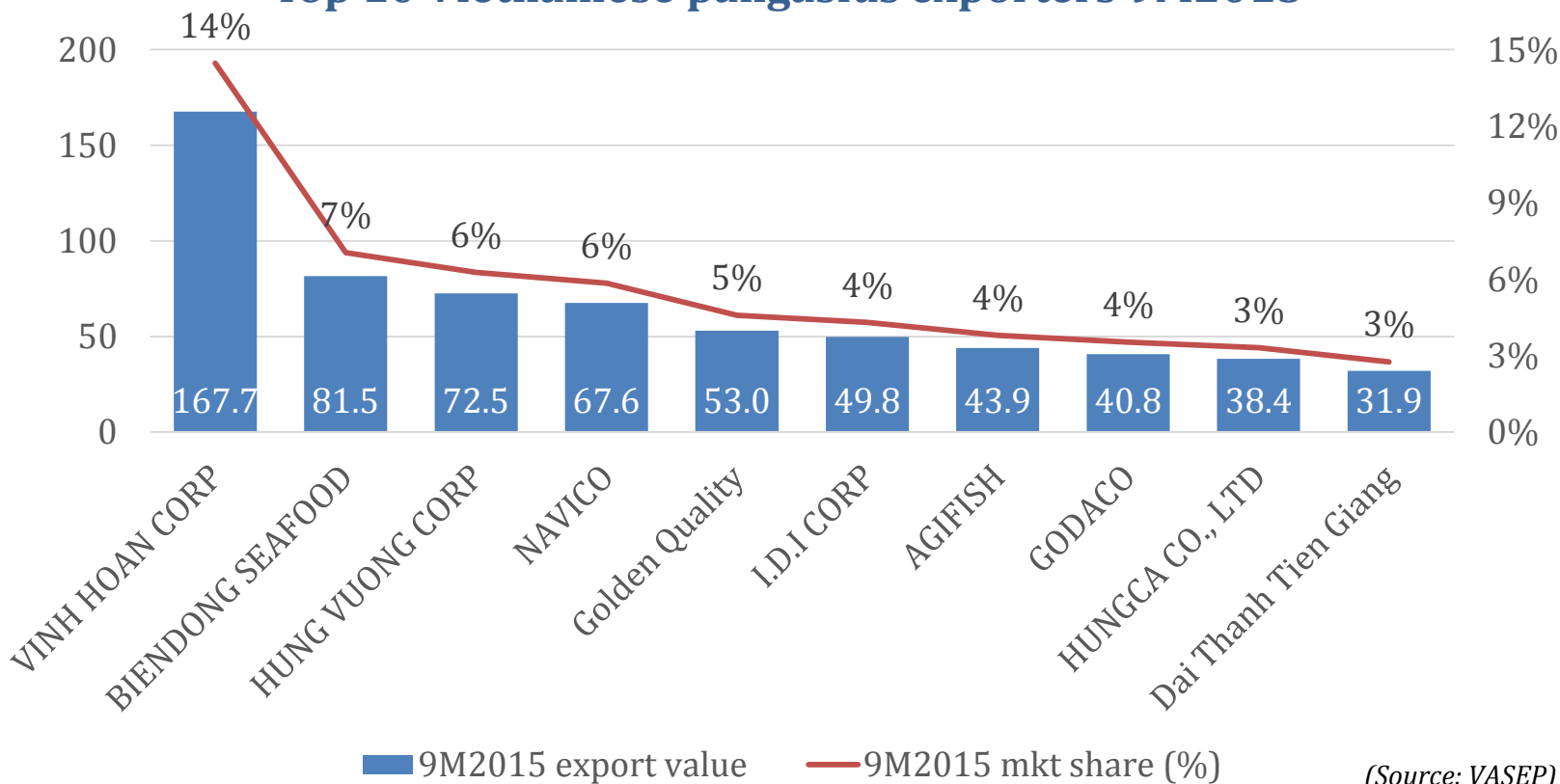
(Source: Vinh Hoan Corp's data)

Vinh Hoan's 10m export value reported at \$201.6m, up 7% yoy. Its revenue excluding rice business increased by 15% yoy.



Vinh Hoan stayed top of Vietnamese pangasius exporters in 9M2015

Top 10 Vietnamese pangasius exporters 9M2015



(Source: VASEP)



Vinh Hoan Collagen 5 received GMP-WHO for its collagen and gelatin production

On Oct 29 2015, Vinh Hoan Collagen 5 received Good Manufacturing Practice (GMP) as recommended by World Health Organization (WHO). GMP is a system for ensuring that products are consistently produced and controlled according to quality standards. It is designed to minimize the risks involved in any pharmaceutical production that cannot be eliminated through testing the final product. WHO has established detailed guidelines for GMP. GMP helps boost pharmaceutical export opportunities as well as sales to local pharmaceutical companies.



HI Japan 2015

(Tokyo Big Sight Exhibition Center– Oct 07-09 2015)

Hi Japan is the Asia's largest trade show for functional & health ingredients. It offers the opportunity to drive forward product development initiatives. With a long history of 26 years, its audience widely ranges from food manufacturers, health and nutritional foods manufacturer, trading/wholesale companies, retailers/distributors, consultant/certification bodies to restaurants. This is the 2nd time Vinh Hoan visits HI Japan, booth location No.2-088, Halls 1.2&Atrium.



Supplyside West 2015 *(Las Vegas, United States- Oct 05-09 2015)*

The 19th annual Supplyside West attracted nearly 14,000 participants from over 66 countries. Attendees represented those from the dietary supplement, food, beverage, animal nutrition, personal care, cosmetic, pharmaceutical, packaging and sports nutrition marketplaces.

Vinh Hoan exhibited for the first time at booth No. 1878, introducing its marine collagen and gelatin products.





Stock information

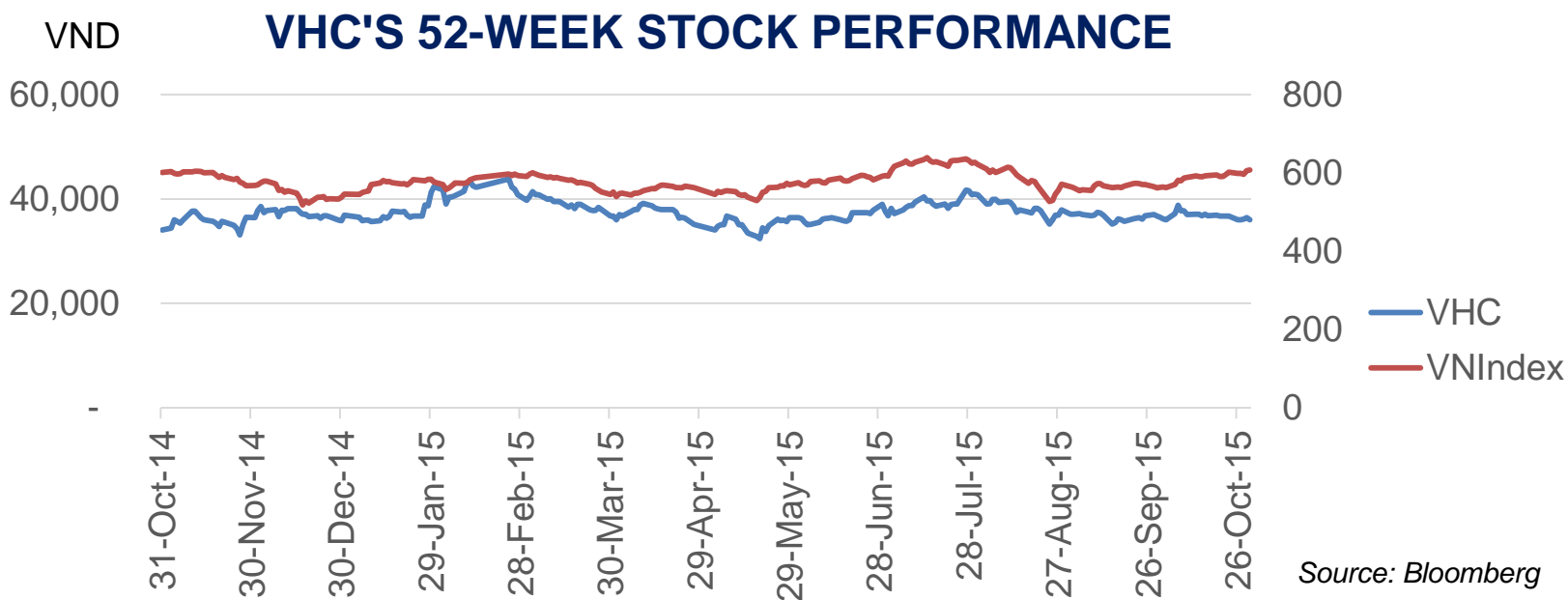
Bloomberg	VHC VN
Share price (Oct 30 2015)	VND 36,000
Historical price	
52-week high	VND 43,808
52-week low	VND 32,418
No. of outstanding shares	92.4m
Par value	VND 10,000
Market capitalization	VND 3,326bn

Major shareholders

Ms. Truong Thi Le Khanh	49.32%
Red River Holding	15.13%

As of Oct 31 2015

Foreign ownership 26%





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About us:

Vinh Hoan Corporation (VHC) was established in 1997 and has been listed on the HSX since 2007. Its main business comprises of the export of Pangasius Hypophthalmus (known as Pangasius, Panga, Basa, Swai, among other market names). VHC implements a vertically integrated business model which has enabled it to effectively control quality and optimize productivity throughout the entire supply chain. This has allowed the company to secure its position as a market leader since 2010 (as of September 2015, it accounts for 14% of Vietnam's total pangasius exports). VHC is uncompromisingly committed to its high standards of food safety, quality, and environmental stewardship.

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